

*Webinar on*

# **Set Of 5 Essential Webinars For Construction Industry**

# Webinar Description

The webinar format is 1-1.5 hours of audio-visual presentation, including a brief Q&A session.

This webinar bundle includes below 5 Recorded/Best Seller webinars:

Delay claims: Prevention and Management

Pricing Contractor Jobsite Overhead Delay Costs

Proving & Pricing Subcontractor Delay Claims

RFIs – The Paper War & How To Win

Construction Law from Start to Finish



# Delay claims: Prevention and Management

Presented by Saleh Mubarak

Delay claims are part of project management, however, the way we deal with them can make a big difference. Delay claims cost money and time, as well as strain the relationship between the contracting parties. So it is better to take all precautions to prevent them from arising, and then learn a few hints to manage those that do happen, in the most effective way. This seminar will go over the definition of claims and disputes, their types, and causes, and then go into prevention and resolution. This seminar deals with the subject from a neutral point of view between the owner and the contractor, providing both parties with invaluable tips and hints. In the end, both (or actually all) parties win when a dispute is prevented or resolved effectively and efficiently.



# Pricing Contractor Jobsite Overhead Delay Costs

Presented by James G. Zack

When contractors encounter owner caused (excusable/compensable) delay they are typically entitled under the contract to recover both the time resulting from the delay as well as delay damages. Idled equipment/labor and material escalation costs are fairly easily calculated in such situations. Typically, contractors also seek to recover their delay costs (extended field office overhead or general conditions costs) also. Calculating this cost is more complex than dealing with delayed direct costs. There are, at least, eight methods of calculating extended field office overhead costs. None of the calculations arrive at the same daily delay cost. This webinar discusses all eight methods – offering commentary on the strong and weak points of each. The paper also offers recommendations on how project owners can resolve this dilemma in advance of delays, thus making the issue less contentious should a contractor encounter an owner-caused delay.



# Proving & Pricing Subcontractor Delay Claims

Presented by James G. Zack

Much has been written over the years about proving and pricing contractor claims on construction projects. But little has been published about or presented on subcontractor delay claims. Do subcontractors have the same rights and remedies as the prime contractor? Are they held to the same standards? What are their legal rights? Do owners owe time extensions for subcontractor delays? Are prime contractors at risk when they “pass-through” subcontractor delay claims to an owner? Are subcontractors at risk when a prime contractor opts not to sponsor their delay claim to the owner? This webinar examines issues concerning subcontractor delay claims.



# RFIs – The Paper War & How To Win

Presented by James G. Zack

This webinar discusses the genesis of RFIs, their development in the industry and frequent common use. The webinar discusses the impact of RFIs on construction projects, drawing upon data provided by a global construction software provider and other studies to assess how RFIs and the RFI process impact both small and large scale construction projects. The webinar addresses the abuse of the RFI process examining how RFIs may be misused to increase profitability, a practice that has become somewhat institutionalized in the past few decades. The webinar discusses a case study involving a laboratory building at a wastewater treatment facility to illustrate how the process can be abused and examines the legal arguments for cumulative impact as a result of a large quantity of RFIs. The webinar explains how owners inadvertently contribute to the abuse of RFIs by failing to adopt practices that may contractually safeguard against the potential negative impacts of the RFI process.





# Construction Law from Start to Finish

Presented by Dr Mark Henriques

Whether you are new to the construction practice or are looking for a comprehensive refresher, this course will cover multiple issues that must be taken into consideration in the realm of construction law. Join our experienced faculty as they cover a broad, basic overview of the construction process; the fundamentals of construction contracts and key provisions; the basics of insurance; and the impact changes and delays can have on a construction project. Don't miss this opportunity to build your skills in construction law

- Learn the roles of all parties involved in the construction process
- Discuss the critical elements that need to be included in comprehensive construction contracts
- Discuss how mechanic's liens work and how to properly file a lien
- Walk through the fundamentals of insurance and its importance in the construction
- Learn how delays can impact a construction project and how to work through them if they arise
- Run through the claims process in construction cases



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